



We have prepared a quote for you

SSSD Verkada Solution

Quote # 002306
Version 2

Prepared for:

Steamboat School District

Tim Miles
tmiles@ssk12.org

Monday, July 09, 2018

Steamboat School District
Tim Miles
325 7TH ST
Steamboat Springs, CO 80487
tmiles@ssk12.org

Dear Tim,

Camera	Indoor	Outdoor	License - 3 Years	Cap Mount Kit	Arm Mount Kit
Cost	\$489.30	\$629.30	\$279.30	\$41.30	\$62.30
Quantity	191	139	329	138	138
	\$93,456.30	\$87,472.72	\$91,889.70	\$5,699.40	\$8,597.40

***Please note:**

Switches:

Customer will need to purchase additional switches based upon camera solution selection. A network assessment will be necessary in order to propose switch refresh/replacement.

****Minor materials:**

We have budgeted \$2,000 per site for minor materials. This budget will be used for additional hardware such as: custom mounting boxes; brackets; screws; anchors; *Liquid Tight Conduit and Fittings*; sealants; cables etc.

Gaby Bonilla
Account Manager
Rhize Tech

HSC (Admin / District Office)

Description		Price	Qty	Ext. Price
	Existing			
D30	Indoor Camera	\$489.30	25	\$12,232.50
D50	Outdoor Camera	\$629.30	14	\$8,810.20
ACC-MNT-1	Verkada Pendant Cap Mount Kit	\$41.30	14	\$578.20
ACC-MNT-2	Verkada Arm Mount Kit	\$62.30	14	\$872.20
LIC-3Y	3 Years Command cloud service	\$279.30	39	\$10,892.70
	New			
D30	Indoor Camera	\$489.30	2	\$978.60
LIC-3Y	3 Years Command cloud service	\$279.30	2	\$558.60
Subtotal:				\$34,923.00

SCE (Soda Creek Elementary)

Description		Price	Qty	Ext. Price
	Existing			
D30	Indoor Camera	\$489.30	31	\$15,168.30
D50	Outdoor Camera	\$629.30	19	\$11,956.70
ACC-MNT-1	Verkada Pendant Cap Mount Kit	\$41.30	19	\$784.70
ACC-MNT-2	Verkada Arm Mount Kit	\$62.30	19	\$1,183.70
LIC-3Y	3 Years Command cloud service	\$279.30	50	\$13,965.00
	New			
D30	Indoor Camera	\$489.30	1	\$489.30
D50	Outdoor Camera	\$629.30	4	\$2,517.20
ACC-MNT-1	Verkada Pendant Cap Mount Kit	\$41.30	4	\$165.20
ACC-MNT-2	Verkada Arm Mount Kit	\$62.30	4	\$249.20
LIC-3Y	3 Years Command cloud service	\$279.30	5	\$1,396.50

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<https://www.rhizetech.com>
970-446-1777



SCE (Soda Creek Elementary)

Description	Price	Qty	Ext. Price
Subtotal:			\$47,875.80

SPE (Strawberry Peak Elem)

Description	Price	Qty	Ext. Price
Existing			
D30 Indoor Camera	\$489.30	24	\$11,743.20
D50 Outdoor Camera	\$629.30	22	\$13,844.60
ACC-MNT-1 Verkada Pendant Cap Mount Kit	\$41.30	22	\$908.60
ACC-MNT-2 Verkada Arm Mount Kit	\$62.30	22	\$1,370.60
LIC-3Y 3 Years Command cloud service	\$279.30	46	\$12,847.80
New			
D30 Indoor Camera	\$489.30	5	\$2,446.50
LIC-3Y 3 Years Command cloud service	\$279.30	5	\$1,396.50
Subtotal:			\$44,557.80

SSMS (Steamboat Springs Middle School)

Description	Price	Qty	Ext. Price
Existing			
D30 Indoor Camera	\$489.30	30	\$14,679.00
D50 Outdoor Camera	\$629.30	24	\$15,103.20
ACC-MNT-1 Verkada Pendant Cap Mount Kit	\$41.30	24	\$991.20
ACC-MNT-2 Verkada Arm Mount Kit	\$62.30	24	\$1,495.20
LIC-3Y 3 Years Command cloud service	\$279.30	54	\$15,082.20
New			
D30 Indoor Camera	\$489.30	10	\$4,893.00
D50 Outdoor Camera	\$629.30	6	\$3,775.80

SSMS (Steamboat Springs Middle School)

Description		Price	Qty	Ext. Price
ACC-MNT-1	Verkada Pendant Cap Mount Kit	\$41.30	6	\$247.80
ACC-MNT-2	Verkada Arm Mount Kit	\$62.30	6	\$373.80
LIC-3Y	3 Years Command cloud service	\$279.30	16	\$4,468.80

Subtotal: **\$61,110.00**

SSH (Steamboat High School)

Description		Price	Qty	Ext. Price
	Existing			
D30	Indoor Camera	\$489.30	51	\$24,954.30
D50	Outdoor Camera	\$629.30	37	\$23,284.10
ACC-MNT-1	Verkada Pendant Cap Mount Kit	\$41.30	37	\$1,528.10
ACC-MNT-2	Verkada Arm Mount Kit	\$62.30	37	\$2,305.10
LIC-3Y	3 Years Command cloud service	\$279.30	88	\$24,578.40
	New			
D30	Indoor Camera	\$489.30	8	\$3,914.40
D50	Outdoor Camera	\$629.30	5	\$3,146.50
ACC-MNT-1	Verkada Pendant Cap Mount Kit	\$41.30	5	\$206.50
ACC-MNT-2	Verkada Arm Mount Kit	\$62.30	5	\$311.50
LIC-3Y	3 Years Command cloud service	\$279.30	13	\$3,630.90

Subtotal: **\$87,859.80**

Transportation Building

Description		Price	Qty	Ext. Price
	Existing			
D30	Indoor Camera	\$489.30	4	\$1,957.20

Transportation Building

Description		Price	Qty	Ext. Price
D50	Outdoor Camera <i>*Cameras on bus garages: may need to be replaced from analog into a new Verkada solution by 5 count.</i>	\$629.30	8	\$5,034.40
ACC-MNT-2	Verkada Arm Mount Kit	\$62.30	8	\$498.40
ACC-MNT-1	Verkada Pendant Cap Mount Kit	\$41.30	8	\$330.40
LIC-3Y	3 Years Command cloud service	\$279.30	12	\$3,351.60
Subtotal:				\$11,172.00

Pro Services

Description		Price	Qty	Ext. Price
Rhize Tech Camera Install	(2.5 per camera per person \$150hr). Rip & Replace of existing infrastructure: Includes wiring, re-wiring and switch configuration. Estimated time and expense per person, per camera	\$187.50	825	\$154,687.50
Subtotal:				\$154,687.50

Lift Rental & Minor Materials

* Optional

Description		Price	Qty	Ext. Price
**Minor Materials	Minor Materials that will be needed during install could be approximately \$2,000 per site. Minor Materials that will be need it during installation	\$2,000.00	6	\$12,000.00
Lift Rental Options	45' boomlift quote Estimated pricing based on: <ul style="list-style-type: none">• Daily rental fee: \$360• Weekly rental fee: \$1020• 1 month rental fee: \$2500 • Delivery fee is \$125• Pick up fee is \$125	\$0.00	1	\$0.00

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Lift Rental & Minor Materials

* Optional

Description	Price	Qty	Ext. Price
* Optional Subtotal:			\$12,000.00

Shipping

Description	Price	Qty	Ext. Price
Shipping Shipping Ground Freight Shipping	\$3,345.00	1	\$3,345.00
Subtotal:			\$3,345.00

SSSD Verkada Solution



Prepared by:

Rhize Tech
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Prepared for:

Steamboat School District
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Tim Miles
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Quote Information:

Quote #: 002306
Version: 2
Delivery Date: 07/09/2018
Expiration Date: 07/05/2018

Quote Summary

Description	Amount
HSC (Admin / District Office)	\$34,923.00
SCE (Soda Creek Elementary)	\$47,875.80
SPE (Strawberry Peak Elem)	\$44,557.80
SSMS (Steamboat Springs Middle School)	\$61,110.00
SSHs (Steamboat High School)	\$87,859.80
Transportation Building	\$11,172.00
Pro Services	\$154,687.50
	Subtotal: \$442,185.90
	Shipping: \$3,345.00
	Total: \$445,530.90

Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors.
Terms & Conditions: A hard copy purchase order is required. Standard Rhize Tech Terms and Conditions apply. Freight charges are pre-paid and added to the invoice. A 20% restocking fee will be applied if the order is cancelled after the receipt of a hard copy purchase order.

Rhize Tech

Signature: _____
Name: Gaby Bonilla
Title: Account Manager
Date: 07/09/2018

Steamboat School District

Signature: _____
Name: Tim Miles
Date: _____